

# 2022 Annual Report



# HCDAC Mission

Our mission is to provide high quality specialized services to persons with a wide range of disabilities and mental illness; promoting personal growth and dignity as vital contributing members of our community.

# HCDAC Vision Statement and Values

## Vision

Turning challenges into opportunities, we believe people of all abilities deserve the opportunity to live a life filled with purpose.

## Values

Integrity

Growth

Respect

Compassion

Adaptability

Personal  
Creativity

# Executive Summary

*With the hard work of our dedicated team and the support of our community, HCDAC, Inc. continued to thrive in 2022. The year brought many opportunities to improve service for the people we are so honored to support, as we continued to bring individuals back to full time service. The board clarified our strategic plan to focus on creating new programming to meet the needs and goals of the people we serve, committing to providing a full range of options. To increase our marketing, public relations, and legislative outreach to educate the community, families and elected officials on the value of services to individuals with disabilities and mental illness. We will also review operating model and define store branding for improved services in 2023.*

*Our employment services were very effective in helping people attain their work goals, and our focus on non-traditional employment in the arts resulted in an increase in individuals participating in our fine arts program.*

*I extend a warm and gracious thank you to all our generous community partners. We are truly honored to have their support. I look forward to another year of building our organization for success in supporting more people who rely on our services to help them lead the life they choose.*

*Warmly,*



*Laura Johnson*

*Executive Director*

# Who We Support

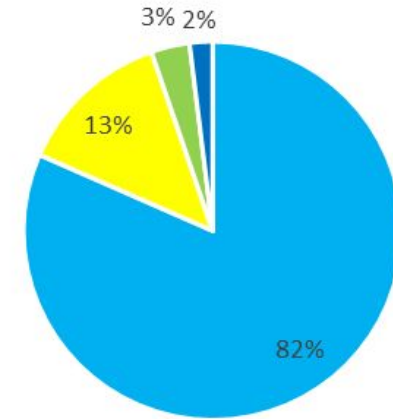
Providing day support, fine arts programming, community and employment services to individuals with a wide range of abilities.



# Satisfaction Survey

*"Hubbard County DAC is a leader and a great example for other DACs to follow, you do great work for our clients, community, and families!"*

Satisfaction Rating Average Percentages



■ Excellent ■ Good ■ Fair ■ Poor

*"Our daughter enjoys being able to go to the DAC. She likes being with other people, especially during the winter when she doesn't see family as much since the gathering place is closed. It gives her something to talk about at home - what they did each day, etc..."*

*"Staff is always accommodating and respectful. My sister enjoys her work and is happy"*



## Services Offered:

# Day Support Services



Day Support Services through the HCDAC, Inc. provide individualized, person-centered services that develop and maintain life skills for people with developmental disabilities or related conditions so that they have the opportunity to reach their full potential while fulfilling social and emotional needs and enjoying a sense of belonging with peers in the community. Through our network of community partners we connect people to experiences that explore their interests, develop skills, and start or advance their careers.

- 85% of people feel that our programs are person-centered and uphold what is important to the person
- 87% of people feel that the staff are well trained and interact in a positive, respectful manner which upholds the person's history, dignity and cultural background

## Services Offered:

# Fine Arts Programming



Grant funding has helped the HCDAC provide a fine arts program that supports 30 artists with disabilities. We provide the opportunity for artists to explore, learn, create, and show their artwork. We provide artists with high quality materials and access to art facilities that include screen printing, painting, papermaking, woodworking, metal working and more. Our program is designed and supported by professional teaching artists.



## Services Offered:

# Employment



The HCDAC Employment program offers a wide range of services that can meet people wherever they are on the employment path and help them find their ideal type of work.

Some of the opportunities we offer are prevocational, supported, and competitive employment.

- 28 people in our programs secured competitive employment in 2022
- 95% of people placed in competitive employment stayed in their jobs for 90 days or more
- Goal: maintain at least 85%

# Bearly Used Thrift Store



Bearly Used Thrift Store continues to provide a place where community members can shop with confidence and know that their donations stay local and provide support to increase programming options for the Hubbard County DAC programs.

Bearly Used saw an increased level of donations and 3% increase in revenue in 2022 compared to 2021 sales. Store revenue provides meaningful engagement for employees and helps fund other services.

Employment and prevocational training was provided to 20 individuals at Barely Used. This training provides the opportunity to learn valuable employment skills while engaging in direct interactions with co-workers and shoppers of the store.

# The Salvage Depot



The Salvage Depot team continues to use the slower winter months of the year to increase the quality of programming to the 15 individuals served in 2022 by offering exploration classes in woodworking, art and metal working. Donations from the community continue to be high and revenue was increased by 4% in 2022.

The team added gardening into the Salvage Depot programming and individuals had the opportunity to plant seedlings, care for the plants, harvest the vegetables and learn ways to cook nutritious delicious meals.

There are plans to continue to grow programming in 2023 along with continuing to offer vocational and prevocational training and employment opportunities.

# The Tin Ceiling



The Tin Ceiling saw a 5% increase in eBay sales from the wonderful donations of antiques and collectibles from our generous supporters, but store sales were down by 44%. The board has engaged in discussions to create a new vision for this business in 2023, which includes rebranding with the name The Tin Ceiling Gallery. It will be a retail store and gallery showcasing artwork by HCDAC artists and other emerging artists of all experience, background and abilities.

The store continued to provide employment opportunities to 13 individuals with Mental Illness who were able to learn skills in a retail setting to prepare them for greater independence in future employment opportunities.

## Services Offered:

# Pre-ETS Transition Services



Our experienced staff provide transition services through a collaborative approach which includes Deed/Vocational Rehabilitation Services, schools and counties in a wide area of Northwest Minnesota.

The HCDAC Pre-ETS Transition Services provides counseling and training, in job exploration, work-based learning, post-secondary education, workplace readiness and self-advocacy for 65 students and helped 20 students find employment.



# The HCDAC is a special part of *this* community



The HCDAC would like to thank a few of our community partners who help us succeed through collaboration, volunteering, community engagement, and support:

3M Wonewok Conference Center

AmericInn

Armory Arts and Entertainment Center

Aunt Belle's

Beagle and Wolf Books

Bella Café

Beyond Juice

Bill Dent

Creative Minds Messy Fingers

Cuzzins Candy Store

Deane Johnson

Erin Nelson

Faithbridge church

Fargo Redhawks Baseball

First English Lutheran Church

Good Life Café

Heartland Homes

Heartland Trailside Mini Golf

Henrietta Township

Heritage Living Center

Itasca State Park

Jen Geraedts

Jill Odegaard

Knights of Columbus

Kris Sausser

Laura Grisamore

Let's go fishing

Mac Grewe

Marsha Wolff

Mike McCann

Minnesoda Fountain

Minnesota State Art Board

MN DNR Forestry

MN DNR Wildlife

Northern Lights Opera Company

Otto Bremer

Park Rapids American Legion

Park Rapids Dairy Queen

Park Rapids Schools

Ray Niedzielski

Region 2 Art Council

Royal Bar

United Way



# 2022 Financial Highlights

## Income and Expenses

	2022	2021
<b><u>Support and Revenues</u></b>		
Contributions and Grants	\$ 204,902	\$ 999,593
Purchase of Services	1,369,012	957,718
Client Generated Income		
Store Income	828,413	853,859
Work Activity	50,308	35,032
Recycling	40,651	30,209
Interest Income	2,346	1,372
Rental Income	18,427	17,531
Gain on Sales of Assets	3,000	5,531
Miscellaneous	766	878
Net Assets Released from Restrictions	-	10,000
<b>Total Support and Revenues</b>	<b>2,517,825</b>	<b>2,911,723</b>
<b><u>Expenses</u></b>		
Program Services		
DAC	904,003	756,856
Store	672,145	566,246
Job Coaching	103,448	33,033
Transportation	164,256	138,525
<b>Total Program Services</b>	<b>1,843,852</b>	<b>1,494,660</b>
Support Services		
Management and General	344,516	270,983
Fundraising	1,786	1,757
<b>Total Support Services</b>	<b>346,302</b>	<b>272,740</b>
<b>Total Expenses</b>	<b>2,190,154</b>	<b>1,767,400</b>
<b><u>Increase in Net Assets Without Donor Restrictions</u></b>	<b>327,671</b>	<b>1,144,323</b>
	<b>2022</b>	<b>2021</b>
<b><u>Net Assets With Donor Restrictions</u></b>		
<b><u>Support and Revenues</u></b>		
Net Assets Released from Restrictions	-	(10,000)
<b><u>Decrease in Net Assets With Donor Restrictions</u></b>	<b>-</b>	<b>(10,000)</b>
<b><u>Increase in Net Assets</u></b>	<b>327,671</b>	<b>1,134,323</b>
<b><u>Net Assets, Beginning of Year</u></b>	<b>2,152,553</b>	<b>1,018,230</b>
<b><u>Net Assets, End of Year</u></b>	<b>\$ 2,480,224</b>	<b>\$ 2,152,553</b>

# 2022 Financial Highlights cont...

## Statement of Financial Position

	2022	2021
<u>Current Assets</u>		
Cash and Cash Equivalents	\$ 1,181,949	\$ 1,122,719
Restricted Cash for Loan Repayment	6,749	5,654
Certificates of Deposit	101,335	101,133
Accounts Receivable	142,168	108,973
New Building Deposit	20,000	-
Prepaid Expenses	23,512	23,350
Total Current Assets	<u>1,475,713</u>	<u>1,361,829</u>
<u>Property and Equipment</u>		
Land	262,381	262,381
Buildings and Improvements	1,695,630	1,637,782
Vehicles	491,308	366,383
Furniture and Equipment	33,712	28,713
	<u>2,483,031</u>	<u>2,295,259</u>
Less Accumulated Depreciation	1,282,336	1,237,412
Total Property and Equipment-Net of Depreciation	<u>1,200,695</u>	<u>1,057,847</u>
<u>Total Assets</u>	<u>\$ 2,676,408</u>	<u>\$ 2,419,676</u>
	2022	2021
<u>Current Liabilities</u>		
Current Portion of Long-Term Liabilities	\$ 13,725	\$ 22,132
Accounts Payable	12,578	8,133
Accrued Payroll	39,849	96,805
Accrued Vacation Payable	67,021	63,029
Other Current Liabilities	6,524	6,201
Deferred Revenue	14,469	15,079
Total Current Liabilities	<u>154,166</u>	<u>211,379</u>
<u>Long-Term Liabilities</u>		
Notes Payable	35,995	54,762
Assessments Payable	19,748	23,114
Less: Current Portion	<u>(13,725)</u>	<u>(22,132)</u>
Total Long-Term Liabilities	<u>42,018</u>	<u>55,744</u>
<u>Net Assets</u>		
Without Donor Restrictions	<u>2,480,224</u>	<u>2,152,553</u>
Total Net Assets	<u>2,480,224</u>	<u>2,152,553</u>
<u>Total Liabilities and Net Assets</u>	<u>\$ 2,676,408</u>	<u>\$ 2,419,676</u>

# 2022 HCDAC, Inc. Board of Directors

**We would like to thank the HCDAC Board of directors who donate their time and expertise to help guide the operations of the organization:**

**Holly Shaskey- Platek - Chair**

*Michaels stores, retired*

**Joel Vorhes - Vice Chair**

*Staff Attorney Anishinabe Legal Services*

**Michael Kovacovich - Treasurer**

*MN DNR, retired & parent of participant*

**Ashley Ylitalo - Secretary**

*Executive Director, Crystal Brook Senior Living*

**Steve Schoener**

*Staff - Bemidji Adult Day Center*

**Mark Schik**

*Senior Vice President, Citizens National Bank*

**Dawn Kovacovich**

*Retired Teacher & parent of participant*

**Matt Brandt**

*DCD Teacher, Park Rapids Area High School*

# Management and Operations

**Laura Johnson**

*Executive Director*  
[ljohnson@hcdac.org](mailto:ljohnson@hcdac.org)  
218-237-8518

**Debbie Luther**

*Designated Manager*  
[dluther@hcdac.org](mailto:dluther@hcdac.org)  
218-237-8512

**Linda Hansen**

*Designated Coordinator*  
[lkhanen@hcdac.org](mailto:lkhanen@hcdac.org)  
218-237-8512

**Lacey Hanisch**

*Designated Coordinator*  
[lhansch@hcdac.org](mailto:lhansch@hcdac.org)  
218-237-8512

**Richard Raidt**

*Work Activity Manager*  
[rraidt@hcdac.org](mailto:rraidt@hcdac.org)  
218-237-8512

## Locations

**Administrative Office**

113 Main Avenue South  
2nd Floor  
Park Rapids, MN 56470  
Phone; 218-237-8522  
Fax: 218-237-8519

**DAC Main**

109 Pleasant Avenue  
South  
Park Rapids, MN 56470  
Phone: 218-237-8512  
Fax: 218-237-8519

**Community Employment Services**

1008 park Avenue South'  
Park Rapids, MN 56470  
Phone: 218-366-3350  
Fax: 218-237-8519

**Bearly Used Thrift Store**

423 Main Avenue south  
Park Rapids, MN 56470  
Phone: 218-237-8514  
Fax: 218-237-8519

**The Salvage Depot**

320 Career Path  
Park Rapids, MN 56470  
Phone: 218-237-8523  
Fax: 218-237-8519

**The Tin Ceiling**

113 Main Avenue South  
Park Rapids, MN 56470  
Phone; 218-237-8516  
Fax: 218-237-8519